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Argus Asian Solid Fuels 2018

**formerly Argus Asian Petroleum Coke*

25 – 26 April | Mumbai, India

Petcoke, coal and India's cement industry – 2018 and beyond



Highlights!

- ▶ 3 Interactive and thought-provoking panel discussions
 - Changing landscape for petroleum coke and coal in India
 - International Coal Exporter Panel
 - International Cement Manufacturers Panel
- ▶ A dynamic speed networking session allowing delegates to meet every single participant at the conference
- ▶ Dedicated networking app, delegates are able to connect with other participants and post questions to speakers.

Early Confirmed Speakers



K.C. Gandhi
Joint President
Shree Cement



Sabyasachi Mishra
Head Sales
(Mineral Business)
Tata International Singapore



Claire Pickard-Cambridge
Asia Solid Fuels Manager
Argus



Pranay Shukla
Senior Coal Analyst
Mercuria



Jitendra Roychoudhury
Research Fellow
KAPSARC



Andrew Jones
Senior Coal Correspondent
Argus



Surinder Kumar Gupta
Commercial Adviser
Dalmia Cement



Sanjay Kumar
Strategic Sourcing Director
- Solid Fuels
LafargeHolcim



Anup Agarwalla
Managing Director
BLA Power



Lauren Masterson
Petroleum Coke Editor
Argus



William Wang
Senior China Analyst
Argus

Supporting Organisation

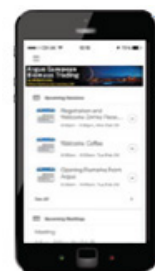


**CEMENT
MANUFACTURERS
ASSOCIATION**

Announcing : Argus Asian Solid Fuels Connect App

Features:

- ▶ Download the latest delegate list
- ▶ View the most updated agenda
- ▶ Setup meetings
- ▶ Privately message other delegates
- ▶ Post your questions to our speakers



** Contact us for more information regarding the app.*

More networking opportunities:

- ▶ Speed networking
- ▶ Cocktail reception
- ▶ Networking lunch and breaks
- ▶ Reserved meeting rooms for booking

Group discounts are available.
Please contact **Josephine Pulvera**

✉ josephine.pulvera@argusmedia.com
☎ +65 6496 9932



Petroleum

illuminating the markets

Market Reporting

Consulting

Events

Argus Asian Solid Fuels 2018

Conference Day 1: 25 April 2018 (Wednesday)

08:45 – 09:15

Registration and coffee

09:15 – 09:30

Chairman's welcome remarks

Claire Pickard Cambridge, Solid Fuels Manager, **Argus**

Session One

Solid fuels market overview

09:30 – 09:50

Shifts in global petroleum coke and coal trade flows

09:50 – 10:20

Inflection point for switching between coal and petroleum coke

Sabyasachi Mishra, Head – Sales (Minerals Business), **Tata International Singapore**

10:20 – 10:40

Policy changes in solid fuels and reforms in refining –

A look into policy enablers of petroleum coke

Jitendra Roychoudhury, Research Fellow, **KAPSARC**

10:40 – 10:50

Questions and answers

10:50 – 11:10: Morning refreshments

11:10 – 11:40

Cement industry - India's regulations and its impact on fuel mix

Sanjay Kumar, Strategic Sourcing Director Solid Fuels India, **Lafarge Holcim**

11:40 – 12:20

Panel Discussion: Changing landscape for petroleum coke and coal in India

Industry-leading cement manufactures, refiners, coal miners and solid fuel traders will discuss the most pressing issues in India, in a session not to be missed.

Moderator :

Claire Pickard Cambridge, Solid Fuels Manager, **Argus**

Panelist :

- **K.C. Gandhi**, Joint President, **Shree Cement**
- **Sabyasachi Mishra**, Head – Sales (Minerals Business), **Tata International Singapore**
- **Surinder Gupta**, Adviser (Commercial), **Dalmia Cement**
- **Sanjay Kumar**, Strategic Sourcing Director Solid Fuels India, **Lafarge Holcim**
- **Jitendra Roychoudhury**, Research Fellow, **KAPSARC**

12:20 – 12:50

Special "Speed Networking" Session

Bring plenty of your business cards. You will have the opportunity to meet almost every participant in this networking session.

12:50 – 14:30: Networking Lunch

Session Two

Finding clarity and opportunity amid uncertainty – Petroleum coke

14:30 – 15:00

Export destinations for petroleum coke and demand shifts

Lauren Masterson, Petroleum Coke Editor, **Argus**

15:00 – 15:30

India's demand for petroleum coke and the impact of Reliance's gasification

15:30 – 16:00

Oman's petroleum coke production

16:00 – 16:10

Questions and answers

16:10 – 16:40: Afternoon refreshments

Session Three

Finding clarity and opportunity amid uncertainty – Coal

16:40 – 17:10

Short term thermal coal outlook

Andrew Jones, Senior Coal Correspondent, **Argus**

17:10 – 17:40

Challenges to using India's domestic coal

17:40 – 18:10

International Coal Panel

Listen to various coal exporters as they present and discuss the competitive landscape for coal and rising cost of transport in 2018

- Australia, Indonesia and India
- Canada, Colombia, Mozambique and North Appalachian

18:10 - 18 :15

Chairman's closing remarks followed by end of conference day one

18:15 – 20:00

Cocktail reception 

Argus Asian Solid Fuels 2018

Conference Day 2: 26 April 2018 (Thursday)

09:00 – 09:20
Coffee and refreshments

09:20 – 09:30
Chairman's remarks

Session Four
Consumer's perspective : Evolving demand of solid fuels towards 2020

09:30 – 10:00
China's import of petroleum coke and coal and China's sulphur policies
William Wang, Senior China Analyst, **Argus**

10:00 – 10:30
Power producers focus
Anup Agarwalla, Managing Director, **BLA Power**

10:30 – 11:00
Emerging demand trends
Pranay Shukla, Senior Analyst, **Mercuria Trading (India) Private Limited**


11:00 – 11:10
Questions and answers

11:10 – 11:40: **Morning refreshments**

11:40 – 12:10
Shipping costs and regulations

12:10 – 13:00
Cement Manufacturers Panel : Cement demand and fuel/feedstock import preference to 2020
Join cement manufactures from Malaysia, Philippines, Thailand, Vietnam, India, Egypt and Turkey as they discuss about their cement demand and fuel requirements going into 2020.



 The event was well organised with relevant topics & presentations by eminent speakers and provided excellent opportunity for networking with buyers, sellers, etc.

Arun Daga, **Ultratech Cement**

13:00 – 14:30: **Networking lunch**

Session Five
Emissions and technology

14:30 – 15:00
Possibilities for alternative fuel for the cement industry

15:30 – 16:00
NOx, SOx and carbon emission capture technology

16:00 – 16:10
Questions and answers

16:10 – 16:20
Chairman closing remark
Claire Pickard-Cambridge, Asia Solid Fuels Manager, **Argus**

16:20 : **End of conference**

**Conference programme is subject to change*

Sponsorship Packages

We are pleased to offer a variety of sponsorship options to suit your budget and your business objectives. Each one provides exceptional exposure for your company to our global audience and will help you to make the connections you need to build your business in the region.

- **Corporate Sponsorship**
- **Lunch Sponsorship**
- **Lanyards and Bags Sponsorship**

Exhibition - Generating real sales leads

Display your products and services to international decision makers. The exhibition area is always the hub of activity at the conference and the floor plan is designed to maximise traffic around your stand.

Only a limited number of exhibition spaces are available now.

Sponsorship / Exhibition Opportunities
William Fork
+65 6496 9974
William.fork@argusmedia.com

Event registration : Argus Asian Solid Fuels 2018

EMAIL:

asiaconferences@argusmedia.com

FAX:

Complete this form and fax to +65 6533 4181

MAIL:

Complete this form and post to the address below

DATES & VENUE25 – 26 April 2018
Mumbai, India**STANDARD REGISTRATION FEE** US\$ 1800**Group booking discount are available**

Email josephine.pulvera@argusmedia.com for further details.

*Full conference fee includes two-day conference pass to participate in all sessions, networking luncheon and refreshment breaks, one invitation to the cocktail reception and one set of conference documentation.

* Travel, accommodation and visa costs are not included in the conference fee.

* Registration fees are subject to the prevailing government tax.

PAYMENT METHOD

- Invoice my company (Fill the form on the right and return it to us)
- Cheque enclosed (Fill the form on the right and enclose the cheque made payable to "Argus Media Singapore Group Pte Ltd").
- Online (<https://www.argusmedia.com/aasf>)

CONTACT US

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50 Raffles Place, #10-01 Singapore Land Tower, Singapore 048623
Attn: Josephine Pulvera (Tel: +65 64969932 | Fax: +65 6533 4181)
asiaconferences@argusmedia.com

REGISTRATION FORM

Please print in BLOCK letters

COMPANY DETAILS:

Company Name: _____
Address: _____
City: _____
Postal Code: _____
Country: _____
VAT number: _____

DELEGATE 1 DETAILS

Name: Dr/Mr/Ms: _____
Job Title: _____
Telephone: _____
Email: _____
Special dietary/disability requirements (if any):

DELEGATE 2 DETAILS

Name: Dr/Mr/Ms: _____
Job Title: _____
Telephone: _____
Email: _____
Special dietary/disability requirements (if any):

DELEGATE 3 DETAILS

Name: Dr/Mr/Ms: _____
Job Title: _____
Telephone: _____
Email: _____
Special dietary/disability requirements (if any):

Signature: _____

TERMS AND CONDITIONS

In these Terms and Conditions the expressions:

"we", "us" and "our" refer to Argus Media Limited a company incorporated in England with registered company number 01642534 and whose registered office is at Argus House, 175 St John Street, London, EC1V 4LW; and "you" and "your" refer to you.

Subject to availability, we accept bookings for events through the online, electronic or postal submission of a registration form. Upon our communication to you (including by email) of our acceptance of your booking, there shall be a legally binding contract between you and us incorporating these Terms and Conditions.

Payment

1. If payment is not received in full at the time of booking, your booking will be provisional until payment is received in full in accordance with paragraph 2 below. You acknowledge that we cannot guarantee bookings made on a provisional basis.

2. Payment must be made by the earlier date of the following: (i) within 30 days of the date of this invoice; (ii) by no later than 7 days before the event.

3. Fees are a fixed price and unless otherwise stated reductions and discounts cannot be offered should you not wish to attend the entire event.

4. In order to qualify for any "early bird" discounts, booking and payment in full must be received prior to the date specified above and on the invoice.

Cancellations and Substitutions

1. If you are unable to attend the event, you may send a substitute provided that you inform us in writing to asiaconferences@argusmedia.com at least 48 hours before the commencement of the event.

2. Cancellations made in writing to asiaconferences@argusmedia.com at least 1 calendar month prior to the event will be refunded in full, less a 15% administration charge. No refunds will be given for cancellations received thereafter.

3. Failure to attend all or part of an event for any reason whatsoever will be treated as a late cancellation and no refunds will be given.

4. If the event is cancelled for any reason within our control, then the registration fee will be fully refunded. We shall not be liable for any other loss, damage, costs (including without limitation travel, visa or accommodation costs), expenses or other liabilities incurred by you in connection with such cancellation. Refunds may take up to 25 business days.

Events

1. Our agendas are correct at the time of issue; however, it may be necessary to make some amendments to the content, speakers, location, and/or timing of the event.

2. Please advise us of any special requirements (such as access or dietary requirements) at the time of booking.

3. We reserve the right to refuse admission to an event for any reason.

4. Views expressed by speakers at the event may not be the views of Argus. All event materials are provided to you on an "as is" basis and we make no warranty as to the completeness or accuracy of such materials.

5. You agree that, unless otherwise expressly stated, we own all intellectual property rights in all event materials and delegate lists.

6. You may not film, photograph or otherwise record all or any part of the event without our prior written consent.

7. You must comply with all applicable laws and any health and safety requirements (including no smoking signs) in respect of the event.

Privacy and Marketing

1. Any personal data you disclose to us will be processed in accordance with the Data Protection Act 1998 and our privacy policy.

2. Your personal data may be used by us and carefully selected third parties to inform you about other products and services that may be of interest to you via telephone, post and/or email. If you do not wish to receive such marketing information, please contact us.

3. You agree that we may use your company name in marketing promotions in connection with this event.

4. We may record (by audio and/or visual means) all or part of the event. You agree that we may use and distribute such recordings for the purposes of training, publicity and documentation.

General

1. It is your responsibility to arrange appropriate insurance cover for your attendance at the event.

2. You are fully responsible and liable for any loss or damage caused by you to property or individuals at an event.

3. Except in respect of death or personal injury caused by our negligence or for fraud, our total aggregate liability in connection with the event shall be limited to the fee paid by you.

4. You are responsible for safeguarding your own property at the event. We accept no liability in respect of any damage to, or theft or loss of, your property.

5. These Terms and Conditions together with the registration form set out the entire agreement between you and us.

6. If any provision of these Terms and Conditions (in whole or in part) is found by any competent authority to be unenforceable or illegal, the remainder of provisions shall remain in force.

7. These Terms and Conditions shall be governed by the laws of England and you agree to submit to the exclusive jurisdiction of the English courts.

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